

## Data sheet Q3 FY18

2018年4月1日～2018年12月31日

April 1, 2018 to December 31, 2018

2019年3月期

Fiscal Year Ending March 31, 2019

### ネットワンシステムズ株式会社 **Net One Systems Co., Ltd.**

Stock code: 7518, TSE1

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## 連結損益計算書

## Consolidated income statements

(単位: 百万円)	(unit: million yen)	FY3/18				FY3/19		
		3 months	6 months	9 months	Full year	3 months	6 months	9 months
売上高	Revenue	29,794	70,696	107,375	161,107	33,418	80,598	122,432
売上原価	Cost of revenue	22,495	54,098	82,101	123,278	24,627	60,416	91,977
売上総利益	Gross profit	7,298	16,598	25,273	37,829	8,791	20,181	30,455
販売費及び一般管理費	Selling, general and administrative expenses	6,884	14,287	21,413	29,587	7,279	15,246	22,695
<b>営業利益(損失)</b>	<b>Operating income (loss)</b>	<b>414</b>	<b>2,311</b>	<b>3,860</b>	<b>8,241</b>	<b>1,511</b>	<b>4,935</b>	<b>7,759</b>
営業外収益	Non-operating income	29	134	173	236	64	191	244
受取利息	Interest income	0	0	0	0	0	0	0
販売報奨金	Sales incentive	3	27	30	49	31	68	75
団体保険配当金	Dividends income of group insurance		59	59	59		64	64
関係会社業務受託収入	Fiduciary obligation fee from associates	14	30	45	60	19	39	68
その他	Other	10	16	38	66	12	19	35
営業外費用	Non-operating expenses	43	75	57	59	42	84	47
支払利息	Interest expenses	21	31	42	53	17	28	38
為替差損	Foreign exchange losses	20	39	11	-	22	49	-
その他	Other	2	3	4	6	2	6	8
<b>経常利益(損失)</b>	<b>Ordinary income (loss)</b>	<b>400</b>	<b>2,370</b>	<b>3,976</b>	<b>8,418</b>	<b>1,533</b>	<b>5,043</b>	<b>7,956</b>
特別利益	Extraordinary income	-	-	-	-	-	-	-
特別損失	Extraordinary loss	7	11	30	36	10	168	171
固定資産除却損	Loss on retirement of noncurrent assets	4	7	26	32	10	13	15
投資有価証券評価損	Loss on valuation of investment securities	3	3	3	3	-	-	-
関係会社株式評価損	Loss on valuation of shares of subsidiaries and associates		-	-			155	155
税金等調整前当期純利益(損失)	Income (loss) before income taxes and minority interests	393	2,359	3,945	8,382	1,523	4,874	7,785
法人税等	Income taxes	144	789	1,305	2,700	488	1,565	2,482
法人税、住民税及び事業税	Income taxes-current	17	249	374	2,322	137	1,488	1,972
法人税等調整額	Income taxes-deferred	127	540	931	377	350	77	510
当期純利益(損失)	Profit (loss)	248	1,569	2,640	5,682	1,035	3,309	5,303
<b>親会社株主に帰属する当期純利益(損失)</b>	<b>Profit (loss) attributable to owners of parent</b>	<b>248</b>	<b>1,569</b>	<b>2,640</b>	<b>5,682</b>	<b>1,035</b>	<b>3,309</b>	<b>5,303</b>

## 連結業績見通し

## Outlook for consolidated financial results

(単位: 百万円)	(unit: million yen)	FY3/19		
		Original	Revision	Change
公表日	Release date	Apr/26/18	Sep/28/18	
受注高	Bookings	175,000	185,000	+ 5.7%
売上高	Revenue	170,000	175,000	+ 2.9%
営業利益	Operating income	11,000	12,000	+ 9.1%
経常利益	Ordinary income	11,000	12,000	+ 9.1%
親会社株主に帰属する当期純利益	Net income attributable to owners of the parent	7,400	8,000	+ 8.1%
1株当たり当期純利益(円)	Earnings per share (yen)	87.45	94.51	+ 8.1%
1株当たり配当金(円)*	Dividends per share (yen)*	34.00		

(注)2018.9.30時点の株主に対し、2018.11.16に中間配当金17.00円(普通配当15.00円、創立30周年記念配当2.00円)をお支払しています。

当社は期初に公表した期末配当金17.00円(普通配当15.00円、創立30周年記念配当2.00円)のお支払を予定しています。

(Notes) 1. On November 16, 2018, an interim dividend of 17 yen per share (include 2 yen as commemorative dividends for the Company's 30th anniversary) was paid to shareholders of record as of September 30, 2018.

2. The company plan to pay a year-end dividend payment of 17 yen per share (include 2 yen as commemorative dividends for the Company's 30th anniversary) that was announced at the beginning of fiscal year.

## 連結貸借対照表

## Consolidated balance sheets

(単位: 百万円)	(unit: million yen)	FY3/18				FY3/19		
		Jun-30	Sep-30	Dec-31	Mar-31	Jun-30	Sep-30	Dec-31
<b>資産</b>	<b>Assets</b>	<b>97,206</b>	<b>98,205</b>	<b>96,618</b>	<b>106,827</b>	<b>104,161</b>	<b>109,828</b>	<b>107,085</b>
流動資産	Current assets	85,072	86,623	85,453	95,164	92,946	98,344	95,841
現金及び預金	Cash and deposits	23,005	20,570	17,697	21,953	18,855	16,054	16,466
受取手形及び売掛金	Notes and accounts receivable-trade	28,319	30,994	29,263	41,755	31,693	35,759	31,787
有価証券	Short-term investment securities	999	999	999	1,999	1,999	1,999	999
商品	Merchandise	1,539	1,406	1,453	1,904	1,602	2,559	2,537
未着商品	Goods in transit	817	756	284	229	1,002	330	297
未成工事支出金	Costs on uncompleted construction contracts	16,865	19,118	19,358	10,992	20,421	21,530	19,860
貯蔵品	Supplies	16	14	14	10	16	16	26
前払費用	Prepaid expenses	8,979	7,905	7,933	8,642	12,509	11,158	10,671
その他	Other	4,530	4,858	8,450	7,679	4,847	8,936	13,195
貸倒引当金	Allowance for doubtful accounts	(1)	(1)	(1)	(1)	(1)	(1)	(1)
固定資産	Noncurrent assets	12,134	11,581	11,164	11,662	11,215	11,483	11,244
有形固定資産	Property, plant and equipment	5,305	5,189	5,225	5,125	5,048	4,954	5,228
工具、器具及び備品	Tools, furniture and fixtures	4,008	3,930	3,982	3,904	3,870	3,816	4,102
その他	Other	1,297	1,258	1,242	1,221	1,177	1,137	1,126
無形固定資産	Intangible assets	2,052	1,959	1,850	1,801	1,711	1,620	1,525
のれん	Goodwill	35	30	25	20	15	10	5
その他	Other	2,016	1,928	1,824	1,780	1,695	1,610	1,520
投資その他の資産	Investments and other assets	4,776	4,432	4,088	4,735	4,456	4,908	4,489
投資有価証券	Investment securities	306	427	427	427	537	741	738
繰延税金資産	Deferred tax assets	2,508	2,046	1,705	2,352	1,948	2,146	1,792
その他	Other	1,962	1,959	1,955	1,956	1,969	2,020	1,958
貸倒引当金	Allowance for doubtful accounts	(1)	(1)					
<b>負債</b>	<b>Liabilities</b>	<b>40,829</b>	<b>40,365</b>	<b>39,088</b>	<b>46,464</b>	<b>43,914</b>	<b>47,074</b>	<b>43,957</b>
流動負債	Current liabilities	36,064	35,591	34,286	41,544	39,145	42,234	38,669
買掛金	Accounts payable-trade	11,860	12,284	12,546	17,551	12,983	15,479	13,637
リース債務	Lease obligations	2,571	2,596	2,642	2,767	2,773	2,802	3,126
未払金	Accounts payable-other	896	1,181	1,070	1,463	1,597	1,804	1,348
未払法人税等	Income taxes payable	215	574	299	1,556	348	1,841	1,045
前受金	Advances received	16,570	14,701	14,374	12,477	17,805	16,018	15,662
賞与引当金	Provision for bonuses	1,237	2,519	1,203	2,907	1,197	2,863	1,785
役員賞与引当金	Provision for directors' bonuses	-	30	45	99	31	63	95
資産除去債務	Asset retirement obligations			-				19
その他	Other	2,712	1,703	2,103	2,721	2,408	1,359	1,948
固定負債	Noncurrent liabilities	4,764	4,773	4,801	4,919	4,769	4,840	5,288
リース債務	Lease obligations	4,388	4,395	4,422	4,539	4,364	4,439	4,882
資産除去債務	Asset retirement obligations	375	377	379	380	382	383	394
その他	Other	-	-	-	-	22	16	11
<b>純資産</b>	<b>Net assets</b>	<b>56,377</b>	<b>57,839</b>	<b>57,529</b>	<b>60,363</b>	<b>60,247</b>	<b>62,753</b>	<b>63,128</b>
株主資本	Shareholders' equity	56,205	57,526	57,327	60,369	60,163	62,467	63,021
資本金	Capital stock	12,279	12,279	12,279	12,279	12,279	12,279	12,279
資本剰余金	Capital surplus	19,462	19,462	19,462	19,462	19,459	19,475	19,475
利益剰余金	Retained earnings	25,552	26,873	26,674	29,716	29,482	31,756	32,311
自己株式	Treasury stock	(1,088)	(1,088)	(1,088)	(1,088)	(1,057)	(1,044)	(1,044)
その他の包括利益累計額	Accumulated other comprehensive income	43	152	41	(167)	(49)	122	(57)
その他有価証券評価差額金	Valuation difference on available-for-sale securities	0	0	0	0	1	3	1
繰延ヘッジ損益	Deferred gains or losses on hedges	43	152	40	(168)	(51)	119	(58)
新株予約権	Subscription rights to shares	128	160	160	160	133	163	163
<b>負債純資産合計</b>	<b>Liabilities and net assets</b>	<b>97,206</b>	<b>98,205</b>	<b>96,618</b>	<b>106,827</b>	<b>104,161</b>	<b>109,828</b>	<b>107,085</b>

## マーケット別の状況

## Market sector

(単位: 百万円)	(unit: million yen)	FY3/18				FY3/19		
		3 months	6 months	9 months	Full year	3 months	6 months	9 months
<b>受注高</b>	<b>Bookings</b>	<b>37,963</b>	<b>79,821</b>	<b>119,251</b>	<b>170,164</b>	<b>56,786</b>	<b>100,496</b>	<b>138,036</b>
エンタープライズ	Enterprise	11,236	24,318	36,061	51,262	11,407	24,026	37,273
通信事業者	Telecom carrier	6,812	12,886	20,569	34,279	6,139	13,225	20,307
パブリック	Public	13,077	26,623	39,144	52,873	30,523	46,928	57,136
パートナー	Partner	6,493	15,612	22,990	30,787	8,611	16,140	23,102
その他	Other	343	380	485	960	103	176	216
<b>売上高</b>	<b>Revenue</b>	<b>29,794</b>	<b>70,696</b>	<b>107,375</b>	<b>161,107</b>	<b>33,418</b>	<b>80,598</b>	<b>122,432</b>
エンタープライズ	Enterprise	8,960	21,611	33,899	49,680	9,758	23,367	35,766
通信事業者	Telecom carrier	6,385	13,691	19,990	30,846	6,393	16,245	24,017
パブリック	Public	8,281	20,732	30,775	48,751	10,298	24,883	39,362
パートナー	Partner	6,011	14,434	22,354	30,985	6,860	15,898	22,982
その他	Other	155	226	355	842	108	204	304

(単位: 百万円)	(unit: million yen)	FY3/18				FY3/19		
		Jun-30	Sep-30	Dec-31	Mar-31	Jun-30	Sep-30	Dec-31
<b>受注残</b>	<b>Backlog</b>	<b>68,234</b>	<b>69,189</b>	<b>71,941</b>	<b>69,121</b>	<b>92,489</b>	<b>89,019</b>	<b>84,725</b>
エンタープライズ	Enterprise	23,230	23,660	23,115	22,535	24,184	23,194	24,042
通信事業者	Telecom carrier	11,401	10,170	11,552	14,407	14,154	11,387	10,697
パブリック	Public	26,352	27,447	29,925	25,678	45,903	47,722	43,451
パートナー	Partner	7,032	7,728	7,186	6,352	8,103	6,594	6,472
その他	Other	217	183	161	148	143	120	60

## 商品群別の状況

## Product category

(単位: 百万円)	(unit: million yen)	FY3/18				FY3/19		
		3 months	6 months	9 months	Full year	3 months	6 months	9 months
<b>受注高</b>	<b>Bookings</b>	<b>37,963</b>	<b>79,821</b>	<b>119,251</b>	<b>170,164</b>	<b>56,786</b>	<b>100,496</b>	<b>138,036</b>
機器	Products	23,293	51,316	75,699	98,555	35,866	62,169	84,929
サービス	Service business	14,669	28,504	43,551	71,609	20,919	38,327	53,106
<b>売上高</b>	<b>Revenue</b>	<b>29,794</b>	<b>70,696</b>	<b>107,375</b>	<b>161,107</b>	<b>33,418</b>	<b>80,598</b>	<b>122,432</b>
機器	Products	16,693	42,405	63,961	97,320	19,253	47,394	72,804
サービス	Service business	13,101	28,290	43,413	63,787	14,165	33,203	49,628

(単位: 百万円)	(unit: million yen)	FY3/18				FY3/19		
		Jun-30	Sep-30	Dec-31	Mar-31	Jun-30	Sep-30	Dec-31
<b>受注残</b>	<b>Backlog</b>	<b>68,234</b>	<b>69,189</b>	<b>71,941</b>	<b>69,121</b>	<b>92,489</b>	<b>89,019</b>	<b>84,725</b>
機器	Products	22,587	24,898	27,724	17,221	33,835	31,996	29,347
サービス	Service business	45,647	44,291	44,216	51,900	58,653	57,023	55,377

## セグメント利益

## Profit by reportable segment

(単位: 百万円)	(unit: million yen)	FY3/18				FY3/19		
		3 months	6 months	9 months	Full year	3 months	6 months	9 months
エンタープライズ	Enterprise	15	581	1,516	3,145	88	972	1,781
通信事業者	Telecom carrier	223	715	794	2,101	710	1,865	2,509
パブリック	Public	55	512	917	2,152	208	982	2,084
パートナー	Partner	220	695	1,035	1,426	686	1,293	1,724
その他	Other	10	22	(14)	5	(28)	132	132
セグメント利益合計	Total segment profit	525	2,527	4,249	8,831	1,665	5,246	8,232
調整額*	Adjustment*	(110)	(216)	(389)	(590)	(153)	(310)	(473)
営業利益	Operating income	414	2,311	3,860	8,241	1,511	4,935	7,759

(注) セグメント利益(営業利益)の調整額には各報告セグメントに配分していない全社費用が含まれています。全社費用は、主にセグメントに帰属しない一般管理費です。

(Note) The adjustment in segment profit (operating income) included corporate expenses not attributable to any reportable segment.

Corporate expenses mainly consist of general and administrative expenses not attributable to any reportable segment.

## 各種指標

## Indicators

		FY3/18				FY3/19		
		3 months	6 months	9 months	Full year	3 months	6 months	9 months
為替レート(\$/円)	Foreign exchange rate (usd/yen)	111.37	111.14	111.03	111.04	108.62	109.10	109.70
1株当たり当期純利益(円)	Earnings per share (yen)	2.94	18.56	31.21	67.16	12.24	39.10	62.65
1株当たり純資産(円)	Book-value per share (yen)	664.76	681.66	678.00	711.48	710.10	739.21	743.63
1株当たり配当金(円)	Dividends per share (yen)	-	15.00	-	30.00	-	17.00	-

		FY3/18				FY3/19		
		Jun-30	Sep-30	Dec-31	Mar-31	Jun-30	Sep-30	Dec-31
従業員(人)	Total employees (people)	2,328	2,309	2,322	2,317	2,369	2,352	2,313
社員(人)	Employees (people)	2,308	2,288	2,254	2,251	2,353	2,336	2,247
受入出向者(人)	Seconded employees (people)	20	21	23	22	16	16	17