

Results briefing for FY2009
ended March 31, 2010
Financial Results

April 30, 2010

Net One Systems Co., Ltd.

The logo for Net One Systems, featuring the word "Net" in a stylized font with horizontal lines, followed by "One" and "Systems" in a bold, italicized sans-serif font.

Overview of (consolidated) FY ended March 31, 2010

Status of booking and revenues

Current FY booking totaled 128,195M yen (down 2.0%, a 2,625M yen decrease from previous FY).

With regard to breakdown,

enterprise sector (EP Sector) was down 5.2%, a 23,537M yen decrease from previous FY, service provider sector (SP Sector) was down 3.7%, a 61,500M yen decrease from previous FY, area and public sector (AP Sector) was down 3.9%, a 33,674M yen decrease from previous FY, and partner sector (NOP Sector) was up, 34.1%, a 9,483M yen increase from previous FY.

Revenues for the FY were 124,370M yen (down 5.1%, a 6,749M yen decrease from previous FY).

With regard to breakdown,

EP Sector was down 11.8%, a 23,352M yen decrease from previous FY, SP Sector was down 4.8%, a 59,195M yen decrease from previous FY, AP Sector was down 4.6%, a 33,871M yen decrease from previous FY, and NOP Sector was up 14.3%, a 7,951M yen increase from previous FY.

Status of income

Current FY revenues were 124,370M yen (down 5.1 % from previous FY), cost of goods sold was 94,668M yen (down 3.9% from previous FY), gross profit on sales was 29,702M yen (down 9.0% from previous FY), selling, general and administrative expenses were 24,701M yen (up 4.0% from previous FY), operating profit was 5,000M yen (down 43.7% from previous FY), ordinary profit was 5,069M yen (down 43.9% from previous FY), and net profit was 2,634M yen (down 46.2% from previous FY).

Overview of (consolidated) 4Q (three months) ended March 31, 2010

Status of booking and revenues

Current FY 4Q booking totaled 34,573M yen (up 5.9%, a 1,936M yen increase from previous FY 4Q).

With regard to breakdown,

enterprise sector (EP Sector) was up 9.4%, a 6,932M yen increase from previous FY 4Q,
service provider sector (SP Sector) was down 5.8%, a 15,987M yen decrease from previous FY 4Q,
area and public sector (AP Sector) was up 12.4%, a 8,537M yen increase from previous FY 4Q, and
partner sector (NOP Sector) was up, 80.3%, a 3,116M yen increase from previous FY 4Q.

Revenues for the 4Q were 40,503M yen (up 5.4%, a 2,093M yen increase from previous FY 4Q).

With regard to breakdown,

EP Sector was down 11.9%, a 7,065M yen decrease from previous FY 4Q,
SP Sector was up 14.2%, a 15,940M yen increase from previous FY 4Q,
AP Sector was down 1.2%, a 14,487M yen decrease from previous FY 4Q, and
NOP Sector was up 70.5%, a 3,009M yen increase from previous FY 4Q.

Status of income

Current 4Q revenues were 40,503M yen (up 5.4 % from previous FY 4Q), cost of goods sold was 31,711M yen (up 11.8% from previous FY 4Q), gross profit on sales was 8,792M yen (down 12.5% from previous FY 4Q), selling, general and administrative expenses were 6,237M yen (down 6.3% from previous FY 4Q), operating profit was 2,554M yen (down 24.7% from previous FY 4Q), ordinary profit was 2,556M yen (down 25.7% from previous FY 4Q), and net profit was 1,403M yen (down 14.6% from previous FY 4Q).

Booking/Revenue (Consolidated) based on Product Category

Booking

Yen in millions

	FY ending Mar.2010 ^①		Variance (①-②)		FY ending Mar.2009 ^②	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Network Integration Products	72,983	57.0%	(8,415)	-10.3%	81,399	62.2%
Platform Products	10,934	8.5%	2,954	37.0%	7,980	6.1%
Service Integration Products	44,277	34.5%	2,835	6.8%	41,441	31.7%
Total	128,195	100.0%	(2,625)	-2.0%	130,821	100.0%

Revenue

Yen in millions

	FY ending Mar.2010 ^①		Variance (①-②)		FY ending Mar.2009 ^②	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Network Integration Products	71,601	57.6%	(11,402)	-13.7%	83,003	63.3%
Platform Products	9,967	8.0%	2,986	42.8%	6,980	5.3%
Service Integration Products	42,802	34.4%	1,666	4.1%	41,136	31.4%
Total	124,370	100.0%	(6,749)	-5.1%	131,119	100.0%

Backing of Unfilled Orders

Yen in millions

	FY ending Mar.2010 ^①		Variance (①-②)		FY ending Mar.2009 ^②	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Network Integration Products	13,289	30.9%	1,382	11.6%	11,907	30.4%
Platform Products	2,692	6.3%	967	56.1%	1,724	4.4%
Service Integration Products	27,039	62.8%	1,475	5.8%	25,563	65.2%
Total	43,021	100.0%	3,825	9.8%	39,196	100.0%

Revenue based on Market (Consolidated)

Breakdown of Booking based on Market

Yen in millions

Market	FY ending Mar.2010①		Variance (①-②)		FY ending Mar.2009②	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Enterprise	23,537	18.3%	(1,294)	-5.2%	24,832	19.0%
Service Provider	61,500	48.0%	(2,376)	-3.7%	63,876	48.8%
Area & Public	33,674	26.3%	(1,364)	-3.9%	35,038	26.8%
NOP	9,483	7.4%	2,409	34.1%	7,074	5.4%
Total	128,195	100.0%	(2,625)	-2.0%	130,821	100.0%

Breakdown of Revenue based on Market

Yen in millions

Market	FY ending Mar.2010①		Variance (①-②)		FY ending Mar.2009②	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Enterprise	23,352	18.8%	(3,112)	-11.8%	26,464	20.2%
Service Provider	59,195	47.6%	(2,981)	-4.8%	62,177	47.4%
Area & Public	33,871	27.2%	(1,650)	-4.6%	35,521	27.1%
NOP	7,951	6.4%	994	14.3%	6,956	5.3%
Total	124,370	100.0%	(6,749)	-5.1%	131,119	100.0%

Backlog of Unfilled Orders based on Market

Yen in millions

Market	FY ending Mar.2010①		Variance (①-②)		FY ending Mar.2009②	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Enterprise	9,066	21.1%	226	2.6%	8,840	22.6%
Service Provider	15,946	37.1%	2,297	16.8%	13,648	34.8%
Area & Public	14,971	34.8%	(211)	-1.4%	15,183	38.7%
NOP	3,037	7.0%	1,513	99.3%	1,524	3.9%
Total	43,021	100.0%	3,825	9.8%	39,196	100.0%

Revenue based on Market (Consolidated - 3months)

Breakdown of Booking based on Market

Yen in millions

Market	Current FY 4Q①		Variance (①-②)		Previous FY 4Q②	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Enterprise	6,932	20.1%	596	9.4%	6,336	19.4%
Service Provider	15,987	46.2%	(992)	-5.8%	16,979	52.0%
Area & Public	8,537	24.7%	943	12.4%	7,593	23.3%
NOP	3,116	9.0%	1,388	80.3%	1,728	5.3%
Total	34,573	100.0%	1,936	5.9%	32,637	100.0%

Breakdown of Revenue based on Market

Yen in millions

Market	Current FY 4Q①		Variance (①-②)		Previous FY 4Q②	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Enterprise	7,065	17.4%	(953)	-11.9%	8,019	20.9%
Service Provider	15,940	39.4%	1,986	14.2%	13,954	36.3%
Area & Public	14,487	35.8%	(183)	-1.2%	14,671	38.2%
NOP	3,009	7.4%	1,244	70.5%	1,765	4.6%
Total	40,503	100.0%	2,093	5.4%	38,410	100.0%

Backlog of Unfilled Orders based on Market

Yen in millions

Market	Current FY 4Q①		Variance (①-②)		Previous FY 4Q②	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Enterprise	9,066	21.1%	226	2.6%	8,840	22.6%
Service Provider	15,946	37.1%	2,297	16.8%	13,648	34.8%
Area & Public	14,971	34.8%	(211)	-1.4%	15,183	38.7%
NOP	3,037	7.0%	1,513	99.3%	1,524	3.9%
Total	43,021	100.0%	3,825	9.8%	39,196	100.0%

Quarterly Booking on Market (Consolidated)

Breakdown of Booking in 2008 based on Market

Yen in millions

	1Q 2008		2Q 2008		1H 2008		3Q 2008		4Q 2008		2H 2008		Full FY2008	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
EP	5,892	19.2%	5,847	17.3%	11,740	18.2%	6,755	20.1%	6,336	19.4%	13,091	19.8%	24,832	19.0%
SP	15,585	50.8%	17,571	51.8%	33,156	51.3%	13,740	40.9%	16,979	52.0%	30,720	46.4%	63,876	48.8%
AP	7,397	24.1%	8,458	24.9%	15,855	24.6%	11,589	34.5%	7,593	23.3%	19,182	28.9%	35,038	26.8%
NOP	1,808	5.9%	2,030	6.0%	3,838	5.9%	1,507	4.5%	1,728	5.3%	3,236	4.9%	7,074	5.4%
Total	30,683	100.0%	33,907	100.0%	64,590	100.0%	33,593	100.0%	32,637	100.0%	66,230	100.0%	130,821	100.0%

Breakdown of Booking in 2009 based on Market

Yen in millions

	1Q 2009		2Q 2009		1H 2009		3Q 2009		4Q 2009		2H 2009		Full FY2009	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
EP	5,744	18.3%	4,977	16.4%	10,722	17.4%	5,882	18.4%	6,932	20.1%	12,815	19.2%	23,537	18.4%
SP	16,445	52.6%	14,956	49.3%	31,401	51.0%	14,111	44.1%	15,987	46.2%	30,099	45.2%	61,500	48.0%
AP	7,317	23.4%	8,207	27.1%	15,524	25.2%	9,612	30.0%	8,537	24.7%	18,149	27.3%	33,674	26.3%
NOP	1,772	5.7%	2,174	7.2%	3,947	6.4%	2,419	7.5%	3,116	9.0%	5,536	8.3%	9,483	7.4%
Total	31,279	100.0%	30,316	100.0%	61,595	100.0%	32,026	100.0%	34,573	100.0%	66,600	100.0%	128,195	100.0%

2008 Versus 2009

Yen in millions

	1Q 2009		2Q 2009		1H 2009		3Q 2009		4Q 2009		2H 2009		Full FY2009	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
EP	(147)	-2.5%	(870)	-14.9%	(1,017)	-8.7%	(873)	-12.9%	596	9.4%	(276)	-2.1%	(1,294)	-5.2%
SP	859	5.5%	(2,615)	-14.9%	(1,755)	-5.3%	371	2.7%	(992)	-5.8%	(620)	-2.0%	(2,376)	-3.7%
AP	(80)	-1.1%	(251)	-3.0%	(331)	-2.1%	(1,977)	-17.1%	943	12.4%	(1,032)	-5.4%	(1,364)	-3.9%
NOP	(35)	-2.0%	144	7.1%	109	2.8%	911	60.5%	1,388	80.3%	2,300	71.1%	2,409	34.1%
Total	596	1.9%	(3,591)	-10.6%	(2,995)	-4.6%	(1,566)	-4.7%	1,936	5.9%	369	0.6%	(2,625)	-2.0%

Quarterly Revenue on Market (Consolidated)

Breakdown of Revenue in 2008 based on Market

Yen in millions

	1Q 2008		2Q 2008		1H 2008		3Q 2008		4Q 2008		2H 2008		Full FY 2008	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
EP	6,191	24.0%	6,123	16.8%	12,314	19.8%	6,130	20.2%	8,019	20.9%	14,150	20.6%	26,464	20.2%
SP	13,681	52.9%	19,372	53.0%	33,054	53.0%	15,168	50.0%	13,954	36.3%	29,123	42.4%	62,177	47.4%
AP	4,366	16.9%	9,118	25.0%	13,485	21.6%	7,364	24.3%	14,671	38.2%	22,035	32.0%	35,521	27.1%
NOP	1,598	6.2%	1,905	5.2%	3,504	5.6%	1,686	5.5%	1,765	4.6%	3,451	5.0%	6,956	5.3%
Total	25,837	100.0%	36,520	100.0%	62,358	100.0%	30,350	100.0%	38,410	100.0%	68,761	100.0%	131,119	100.0%

Breakdown of Revenue in 2009 based on Market

Yen in millions

	1Q 2009		2Q 2009		1H 2009		3Q 2009		4Q 2009		2H 2009		Full FY 2009	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
EP	5,909	21.0%	5,557	18.0%	11,467	19.5%	4,819	19.3%	7,065	17.4%	11,885	18.1%	23,352	18.8%
SP	14,582	52.0%	16,592	53.9%	31,174	52.9%	12,080	48.3%	15,940	39.4%	28,021	42.8%	59,195	47.6%
AP	6,117	21.8%	6,945	22.5%	13,063	22.2%	6,320	25.3%	14,487	35.8%	20,807	31.8%	33,871	27.2%
NOP	1,454	5.2%	1,712	5.6%	3,167	5.4%	1,773	7.1%	3,009	7.4%	4,783	7.3%	7,951	6.4%
Total	28,064	100.0%	30,808	100.0%	58,872	100.0%	24,994	100.0%	40,503	100.0%	65,498	100.0%	124,370	100.0%

2008 Versus 2009

Yen in millions

	1Q 2009		2Q 2009		1H 2009		3Q 2009		4Q 2009		2H 2009		Full FY 2009	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
EP	(281)	-4.5%	(565)	-9.2%	(847)	-6.9%	(1,311)	-21.4%	(953)	-11.9%	(2,265)	-16.0%	(3,112)	-11.8%
SP	901	6.6%	(2,780)	-14.4%	(1,879)	-5.7%	(3,088)	-20.4%	1,986	14.2%	(1,101)	-3.8%	(2,981)	-4.8%
AP	1,750	40.1%	(2,173)	-23.8%	(422)	-3.1%	(1,044)	-14.2%	(183)	-1.3%	(1,227)	-5.6%	(1,650)	-4.6%
NOP	(143)	-9.0%	(192)	-10.1%	(336)	-9.6%	87	5.2%	1,244	70.5%	1,331	38.6%	994	14.3%
Total	2,226	8.6%	(5,712)	-15.6%	(3,485)	-5.6%	(5,356)	-17.6%	2,093	5.4%	(3,263)	-4.7%	(6,749)	-5.1%

Income Statement (Consolidated)

Yen in millions

	FY ending Mar.2010 ^①		Variance ^(①-②)		FY ending Mar.2009 ^②	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Booking	128,195	103.1%	(2,636)	-2.0%	130,821	99.8%
Revenue	124,370	100.0%	(6,749)	-5.1%	131,119	100.0%
Cost of Goods Sold	94,668	76.1%	(3,813)	-3.9%	98,482	75.1%
Gross Profit on Sales	29,702	23.9%	(2,935)	-9.0%	32,637	24.9%
SGA	24,701	19.9%	945	4.0%	23,756	18.1%
Operating Profit	5,000	4.0%	(3,880)	-43.7%	8,881	6.8%
Non-Operating Profit/Loss	68	0.1%	(86)	-55.7%	155	0.1%
Ordinary Profit	5,069	4.1%	(3,967)	-43.9%	9,036	6.9%
Extraordinary Profit/Loss	(113)	-0.1%	66	—	(180)	-0.1%
Earnings before tax	4,956	4.0%	(3,900)	-44.0%	8,856	6.8%
Current Net Earnings	2,634	2.1%	(2,263)	-46.2%	4,897	3.7%

Income Statement (Consolidated - 3months)

Yen in millions

	Current FY 4Q①		Variance(①-②)		Previous FY 4Q②	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Booking	34,573	85.4%	1,936	5.9%	32,637	85.0%
Revenue	40,503	100.0%	2,093	5.4%	38,410	100.0%
Cost of Goods Sold	31,711	78.3%	3,349	11.8%	28,362	73.8%
Gross Profit on Sales	8,792	21.7%	(1,256)	-12.5%	10,048	26.2%
SGA	6,237	15.4%	(419)	-6.3%	6,656	17.3%
Operating Profit	2,554	6.3%	(837)	-24.7%	3,391	8.8%
Non-Operating Profit/Loss	1	0.0%	(49)	-96.7%	50	0.1%
Ordinary Profit	2,556	6.3%	(886)	-25.7%	3,442	9.0%
Extraordinary Profit/Loss	(22)	-0.1%	290	—	(313)	-0.8%
Earnings before tax	2,533	6.3%	(595)	-19.0%	3,128	8.2%
Current Net Earnings	1,403	3.5%	(240)	-14.6%	1,643	4.3%

Income Statement (Non-Consolidated)

Yen in millions

	FY ending Mar.2010 ^①		Variance ^(①-②)		FY ending Mar.2009 ^②	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Booking	122,455	102.2%	(6,470)	-5.0%	128,925	99.6%
Revenue	119,761	100.0%	(9,732)	-7.5%	129,494	100.0%
Cost of Goods Sold	95,369	79.6%	(4,712)	-4.7%	100,082	77.3%
Gross Profit on Sales	24,392	20.4%	(5,019)	-17.1%	29,411	22.7%
SGA	21,076	17.6%	(229)	-1.1%	21,306	16.5%
Operating Profit	3,315	2.8%	(4,790)	-59.1%	8,105	6.3%
Non-Operating Profit/Loss	367	0.3%	152	71.3%	214	0.2%
Ordinary Profit	3,682	3.1%	(4,637)	-55.7%	8,319	6.4%
Extraordinary Profit/Loss	(221)	-0.2%	(42)	—	(178)	-0.1%
Earnings before tax	3,460	2.9%	(4,680)	-57.5%	8,141	6.3%
Current Net Earnings	1,881	1.6%	(2,772)	-59.6%	4,653	3.6%

Income Statement (Non-Consolidated - 3months)

Yen in millions

	Current FY 4Q①		Variance(①-②)		Previous FY 4Q②	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Booking	32,776	84.7%	837	2.6%	31,939	84.1%
Revenue	38,700	100.0%	716	1.9%	37,984	100.0%
Cost of Goods Sold	31,452	81.3%	2,585	9.0%	28,867	76.0%
Gross Profit on Sales	7,248	18.7%	(1,868)	-20.5%	9,117	24.0%
SGA	5,232	13.5%	(616)	-10.5%	5,849	15.4%
Operating Profit	2,015	5.2%	(1,252)	-38.3%	3,267	8.6%
Non-Operating Profit/Loss	115	0.3%	12	12.4%	102	0.3%
Ordinary Profit	2,130	5.5%	(1,239)	-36.8%	3,370	8.9%
Extraordinary Profit/Loss	(134)	-0.3%	177	—	(312)	-0.8%
Earnings before tax	1,996	5.2%	(1,061)	-34.7%	3,058	8.1%
Current Net Earnings	1,085	2.8%	(566)	-34.3%	1,651	4.4%

Balance Sheet (Consolidated)

Yen in millions

	FY ending Mar.2010①		Variance (①-②)		FY ending Mar.2009②	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Current Assets	68,568	85.4%	(1,903)	-2.7%	70,472	86.1%
Cash and Deposits+CD+CP	15,419	19.2%	(7,278)	-32.1%	22,698	27.7%
Account Receivable etc.	36,092	45.0%	3,683	11.4%	32,408	39.6%
Inventory assets	10,878	13.6%	(15)	-0.1%	10,893	13.3%
Others	6,211	7.7%	1,695	37.6%	4,516	5.5%
Allowance for Doubtful Recei	(33)	0.0%	11	—	(44)	-0.1%
Fixed Assets	11,682	14.6%	321	2.8%	11,361	13.9%
Tangible Fixed Assets	5,350	6.7%	(200)	-3.6%	5,550	6.8%
Intangible Fixed Assets	2,226	2.8%	775	53.4%	1,451	1.8%
Investment etc.	4,105	5.1%	(253)	-5.8%	4,358	5.3%
Total Assets	80,251	100.0%	(1,582)	-1.9%	81,833	100.0%
Current Liabilities	25,191	31.4%	(1,865)	-6.9%	27,056	33.1%
Account Payable	15,176	18.9%	1,099	7.8%	14,077	17.2%
Payment Due	5,619	7.0%	1,067	23.5%	4,552	5.6%
Others	4,394	5.5%	(4,032)	-47.9%	8,426	10.3%
Fixed Liabilities	618	0.8%	251	68.4%	367	0.4%
Total Liabilities	25,809	32.2%	(1,614)	-5.9%	27,423	33.5%
Shareholder's equity	54,148	67.5%	862	1.6%	53,286	65.1%
Capital Stock	12,279	15.3%	0	0.0%	12,279	15.0%
Additional Paid-in Capital	19,453	24.2%	0	0.0%	19,453	23.8%
Consolidated Surplus	38,583	48.1%	862	2.3%	37,720	46.1%
Repurchased Stock	(16,167)	-20.1%	0	0.0%	(16,167)	-19.8%
Gains on valuation of other securities	203	0.3%	88	77.7%	114	0.1%
Difference from Securities Revaluation	(13)	0.0%	(1)	—	(12)	0.0%
Deferral hedge gain and losses	216	0.3%	90	71.3%	126	0.2%
Minority Shareholder's Equity	90	0.1%	(919)	-91.1%	1,009	1.2%
Total Net Assets	54,441	67.8%	32	0.1%	54,409	66.5%
Total Liabilities and Net Assets	80,251	100.0%	(1,582)	-1.9%	81,833	100.0%

Balance Sheet (Non-Consolidated)

Yen in millions

	FY ending Mar.2010①		Variance (①-②)		FY ending Mar.2009②	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Current Assets	63,289	83.4%	(3,746)	-5.6%	67,035	85.9%
Cash and Deposits+CD+CP	11,984	15.8%	(7,724)	-39.2%	19,709	25.3%
Account Receivable etc.	34,714	45.7%	2,610	8.1%	32,104	41.1%
Inventory assets	10,060	13.3%	(838)	-7.7%	10,899	14.0%
Others	6,550	8.6%	2,183	50.0%	4,366	5.6%
Allowance for Doubtful Recei	(21)	0.0%	24	—	(45)	-0.1%
Fixed Assets	12,616	16.6%	1,607	14.6%	11,008	14.1%
Tangible Fixed Assets	4,672	6.2%	(131)	-2.7%	4,804	6.2%
Intangible Fixed Assets	849	1.1%	(163)	-16.2%	1,013	1.3%
Investment etc.	7,094	9.3%	1,902	36.7%	5,191	6.7%
Total Assets	75,905	100.0%	(2,138)	-2.7%	78,044	100.0%
Current Liabilities	23,018	30.3%	(2,578)	-10.1%	25,596	32.8%
Account Payable	14,897	19.6%	644	4.5%	14,252	18.3%
Payment Due	5,025	6.6%	1,090	27.7%	3,935	5.0%
Others	3,095	4.1%	(4,313)	-58.2%	7,408	9.5%
Fixed Liabilities	605	0.8%	249	69.9%	356	0.5%
Total Liabilities	23,623	31.1%	(2,329)	-9.0%	25,953	33.3%
Shareholder's equity	52,086	68.6%	109	0.2%	51,976	66.6%
Capital Stock	12,279	16.2%	0	0.0%	12,279	15.7%
Additional Paid-in Capital	19,453	25.6%	0	0.0%	19,453	24.9%
Consolidated Surplus	36,520	48.1%	109	0.3%	36,411	46.7%
Repurchased Stock	(16,167)	-21.3%	0	0.0%	(16,167)	-20.7%
Gains on valuation of other securities	195	0.3%	81	71.1%	114	0.1%
Difference from Securities Revaluation	(13)	0.0%	(1)	—	(12)	0.0%
Deferral hedge gain and losses	208	0.3%	82	65.3%	126	0.2%
Total Net Assets	52,281	68.9%	190	0.4%	52,091	66.7%
Total Liabilities and Net Assets	75,905	100.0%	(2,138)	-2.7%	78,044	100.0%

Overview of (consolidated) Business Forecasts ended March 31, 2011 (1)

Booking Yen in millions

	1H 2010		2H 2010		Full FY 2010	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Network Integration Products	33,100	52.2%	33,400	50.2%	66,500	51.2%
Platform Products	7,500	11.8%	8,200	12.3%	15,700	12.1%
Service Integration Products	22,800	36.0%	25,000	37.5%	47,800	36.8%
Total	63,400	100.0%	66,600	100.0%	130,000	100.0%

Booking Yen in millions

	1H 2010		2H 2010		Full FY 2010	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Enterprise	12,500	19.7%	15,500	23.3%	28,000	21.5%
Service Provider	28,500	45.0%	28,000	42.0%	56,500	43.5%
Area & Public	17,000	26.8%	17,000	25.5%	34,000	26.2%
NOP	5,400	8.5%	6,100	9.2%	11,500	8.8%
Total	63,400	100.0%	66,600	100.0%	130,000	100.0%

Revenue Yen in millions

	1H 2010		2H 2010		Full FY 2010	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Network Integration Products	30,900	52.4%	33,100	50.2%	64,000	51.2%
Platform Products	6,900	11.7%	8,100	12.3%	15,000	12.0%
Service Integration Products	21,200	35.9%	24,800	37.6%	46,000	36.8%
Total	59,000	100.0%	66,000	100.0%	125,000	100.0%

Revenue Yen in millions

	1H 2010		2H 2010		Full FY 2010	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Enterprise	12,100	20.5%	14,600	22.1%	26,700	21.4%
Service Provider	27,800	47.1%	27,100	41.1%	54,900	43.9%
Area & Public	14,300	24.2%	19,100	28.9%	33,400	26.7%
NOP	4,800	8.1%	5,200	7.9%	10,000	8.0%
Total	59,000	100.0%	66,000	100.0%	125,000	100.0%

Overview of (consolidated) Business Forecasts ended March 31, 2011 (2)

Yen in millions

	1H 2010		2H 2010		Full FY2010	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Booking	63,400	107.5%	66,600	100.9%	130,000	104.0%
Revenue	59,000	100.0%	66,000	100.0%	125,000	100.0%
Cost of Goods Sold	44,700	75.8%	49,800	75.5%	94,500	75.6%
Gross Profit on Sales	14,300	24.2%	16,200	24.5%	30,500	24.4%
SGA	12,500	21.2%	12,400	18.8%	24,900	19.9%
Operating Profit	1,800	3.1%	3,800	5.8%	5,600	4.5%
Ordinary Profit	1,800	3.1%	3,800	5.8%	5,600	4.5%
Current Net Earnings	1,000	1.7%	2,100	3.2%	3,100	2.5%
Dividends per share	1,100 Yen		1,100 Yen		2,200 Yen	

Planned Capital Expenditures	3,040 Yen in millions	3,302 Yen in millions	(March 2010)
Planned Depreciation	3,310 Yen in millions	3,399 Yen in millions	(March 2010)
Expected Exchange rate	1USD=94.00 Yen	1USD=93.71 Yen	(March 2010)
Number of Employees	1,937 (March 31, 2010)	1,764	(March 31, 2009)
	2,043 (April 1, 2010)		

Re-categorization of market segment and product category

Through considering our Group's business scope, categorization based on market type and product group have been revised as follows.

Previous FY's actual results are indicated based on revised categorization.

Categorization based on market sector.

Former market		Applicable customer
EP	Enterprise	Private enterprises (inside of Japan)
SP	Service provider	Telecom companies/ large-scale ISPs
Public	Public	Public (central government, local government, etc.)



New market	
EP	Enterprise
SP	Service provider
AP	Area, Public
NOP	Network Partners

Product category

Former product category	Description	Major products
Network integration products	Network design	Router
	Project management	Switch
	Product installation	Unified Communication
Network computing products	Policy analysis, Planning, Deployment	Security device/authentication Load balancing device Server/Storage
Media integration products	Wiring design, Layout management	Cable material/Wiring work, Optical communications, Wireless
Service integration products	Operation support, Installation	Service/Operation management
	Integrated service,	Operation center
	Remote monitoring,	Consulting
	Integrated education,	Installation
	Management outsourcing	Education seminars



New product category	Description
Network products	Network infrastructure products
	Facility products
Platform products	Platform products
	Security products
	Unified Communications products
	Network application products
Service products	Operation support, Installation
	Integrated service, Remote monitoring
	Wiring design, Layout management
	Construction process (Selection, procurement, cabling)
	Consulting
	Integrated education

The logo for Net One Systems is centered on a blue background with a pattern of overlapping, semi-transparent shapes that resemble a grid or a series of overlapping rectangles. The text "Net One Systems" is written in a bold, blue, sans-serif font. The letter "N" is stylized with horizontal lines through it. The word "One" is written in a standard font, and "Systems" is written in a bold font with a stylized "S" that has horizontal lines through it.

Net One Systems