

Results briefing for 2Q FY2009
ending September 30, 2009
Financial Results



October 29, 2009

Net One Systems Co., Ltd.

Overview of cumulative (consolidated) 2Q ended September 30, 2009

Status of Orders accepted and sales

Current FY cumulative 2Q orders accepted totaled 61,595M yen (down 4.6%, a 2,995M yen decrease from previous FY 2Q).

With regard to breakdown,

enterprise sector (EP Sector) was down 8.7%, a 10,722M yen decrease from previous FY 2Q,
service provider sector (SP Sector) was down 5.3%, a 31,401M yen decrease from previous FY 2Q,
area and public sector (AP Sector) was down 2.1%, a 15,524M yen decrease from previous FY 2Q, and
partner sector (NOP Sector) was up, 2.8%, an 3,947M yen increase from previous FY 2Q.

Sales for the cumulative 2Q were 58,872M yen (down 5.6%, a 3,485M yen decrease from previous FY 2Q).

With regard to breakdown,

EP Sector was down 6.9%, a 11,467M yen decrease from previous FY 2Q,
SP Sector was down 5.7%, a 31,174M yen decrease from previous FY 2Q,
AP Sector was down 3.1%, a 13,063M yen decrease from previous FY 2Q, and
NOP Sector was down 9.6%, a 3,167M yen decrease from previous FY 2Q.

Status of income

Current FY cumulative 2Q sales were 58,872M yen (down 5.6 % from previous FY 2Q), cost of goods sold was 43,873M yen (down 7.2% from previous FY 2Q), gross profit on sales was 14,998M yen (down 0.6% from previous FY 2Q), selling, general and administrative expenses were 12,271M yen (up 6.7% from previous FY 2Q), operating profit was 2,727M yen (down 23.9% from previous FY 2Q), ordinary profit was 2,780M yen (down 26.5% from previous FY 2Q) and net income was 1,453M yen (down 35.6% from previous FY 2Q).

Overview of (consolidated) 2Q (three months) ended September 30, 2009

Status of Orders accepted and sales

Current FY 2Q orders accepted totaled 30,316M yen (down 10.6%, a 3,591M yen decrease from previous FY 2Q).

With regard to breakdown,

enterprise sector (EP Sector) was down 14.9%, a 4,977M yen decrease from previous FY 2Q,
service provider sector (SP Sector) was down 14.9%, a 14,956M yen decrease from previous FY 2Q,
area and public sector (AP Sector) was down 3.0%, a 8,207M yen decrease from previous FY 2Q, and
partner sector (NOP Sector) was up, 7.1%, an 2,174M yen increase from previous FY 2Q.

Sales for the 2Q were 30,808M yen (down 15.6%, a 5,712M yen decrease from previous FY 2Q).

With regard to breakdown,

EP Sector was down 9.2%, a 5,557M yen decrease from previous FY 2Q,
SP Sector was down 14.4%, a 16,592M yen decrease from previous FY 2Q,
AP Sector was down 23.8%, a 6,945M yen decrease from previous FY 2Q, and
NOP Sector was down 10.1%, a 1,712M yen decrease from previous FY 2Q.

Status of income

Current 2Q sales were 30,808M yen (down 15.6 % from previous FY 2Q), cost of goods sold was 22,811M yen (down 18.2% from previous FY 2Q), gross profit on sales was 7,996M yen (down 7.5% from previous FY 2Q), selling, general and administrative expenses were 6,322M yen (up 6.3% from previous FY 2Q), operating profit was 1,674M yen (down 38.1% from previous FY 2Q), ordinary profit was 1,724M yen (down 38.8% from previous FY 2Q) and net income was 863M yen (down 46.4% from previous FY 2Q).

Revenue based on Market (Consolidated - 6months)

Breakdown of Booking based on Market

Yen in millions

Market	Current FY 2Q①		Variance (①-②)		Previous FY 2Q②		FY ending Mar.2009	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Enterprise	10,722	17.4%	(1,017)	-8.7%	11,740	18.2%	24,832	19.0%
Service Provider	31,401	51.0%	(1,755)	-5.3%	33,156	51.3%	63,876	48.8%
Area & Public	15,524	25.2%	(331)	-2.1%	15,855	24.6%	35,038	26.8%
NOP	3,947	6.4%	109	2.8%	3,838	5.9%	7,074	5.4%
Total	61,595	100.0%	(2,995)	-4.6%	64,590	100.0%	130,821	100.0%

Breakdown of Revenue based on Market

Yen in millions

Market	Current FY 2Q①		Variance (①-②)		Previous FY 2Q②		FY ending Mar.2009	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Enterprise	11,467	19.5%	(847)	-6.9%	12,314	19.8%	26,464	20.2%
Service Provider	31,174	52.9%	(1,879)	-5.7%	33,054	53.0%	62,177	47.4%
Area & Public	13,063	22.2%	(422)	-3.1%	13,485	21.6%	35,521	27.1%
NOP	3,167	5.4%	(336)	-9.6%	3,504	5.6%	6,956	5.3%
Total	58,872	100.0%	(3,485)	-5.6%	62,358	100.0%	131,119	100.0%

Backlog of Unfilled Orders based on Market

Yen in millions

Market	Current FY 2Q①		Variance (①-②)		Previous FY 2②		FY ending Mar.2009	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Enterprise	8,135	19.4%	(1,765)	-17.8%	9,901	23.7%	8,840	22.6%
Service Provider	13,870	33.1%	1,803	14.9%	12,066	28.9%	13,648	34.8%
Area & Public	17,629	42.1%	(388)	-2.2%	18,017	43.2%	15,183	38.7%
NOP	2,283	5.4%	542	31.1%	1,740	4.2%	1,524	3.9%
Total	41,919	100.0%	192	0.5%	41,727	100.0%	39,196	100.0%

Revenue based on Market (Consolidated - 3months)

Breakdown of Booking based on Market

Market	Current FY 2Q①		Variance (①-②)		Previous FY 2Q②	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Enterprise	4,977	16.4%	(870)	-14.9%	5,847	17.3%
Service Provider	14,956	49.3%	(2,615)	-14.9%	17,571	51.8%
Area & Public	8,207	27.1%	(251)	-3.0%	8,458	24.9%
NOP	2,174	7.2%	144	7.1%	2,030	6.0%
Total	30,316	100.0%	(3,591)	-10.6%	33,907	100.0%

Breakdown of Revenue based on Market

Market	Current FY 2Q①		Variance (①-②)		Previous FY 2Q②	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Enterprise	5,557	18.0%	(565)	-9.2%	6,123	16.8%
Service Provider	16,592	53.9%	(2,780)	-14.4%	19,372	53.0%
Area & Public	6,945	22.5%	(2,173)	-23.8%	9,118	25.0%
NOP	1,712	5.6%	(192)	-10.1%	1,905	5.2%
Total	30,808	100.0%	(5,712)	-15.6%	36,520	100.0%

Quarterly Booking on Market (Consolidated)

Breakdown of Booking in 2008 based on Market

Yen in mill

	1Q 2008		2Q 2008		1H 2008		3Q 2008		4Q 2008		2H 2008		Full FY 2008	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
EP	5,892	19.2%	5,847	17.3%	11,740	18.2%	6,755	20.1%	6,336	19.4%	13,091	19.8%	24,832	19.0%
SP	15,585	50.8%	17,571	51.8%	33,156	51.3%	13,740	40.9%	16,979	52.0%	30,720	46.4%	63,876	48.8%
AP	7,397	24.1%	8,458	24.9%	15,855	24.6%	11,589	34.5%	7,593	23.3%	19,182	28.9%	35,038	26.8%
NOP	1,808	5.9%	2,030	6.0%	3,838	5.9%	1,507	4.5%	1,728	5.3%	3,236	4.9%	7,074	5.4%
Total	30,683	100.0%	33,907	100.0%	64,590	100.0%	33,593	100.0%	32,637	100.0%	66,230	100.0%	130,821	100.0%

Breakdown of Booking in 2009 based on Market

Yen in mill

	1Q 2009		2Q 2009		1H 2009		3Q 2009		4Q 2009		2H 2009		Full FY 2009	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
EP	5,744	18.3%	4,977	16.4%	10,722	17.4%								
SP	16,445	52.6%	14,956	49.3%	31,401	51.0%								
AP	7,317	23.4%	8,207	27.1%	15,524	25.2%								
NOP	1,772	5.7%	2,174	7.2%	3,947	6.4%								
Total	31,279	100.0%	30,316	100.0%	61,595	100.0%								

2008 Versus 2009

Yen in mill

	1Q 2009		2Q 2009		1H 2009		3Q 2009		4Q 2009		2H 2009		Full FY 2009	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
EP	(147)	-2.5%	(870)	-14.9%	(1,017)	-8.7%								
SP	859	5.5%	(2,615)	-14.9%	(1,755)	-5.3%								
AP	(80)	-1.1%	(251)	-3.0%	(331)	-2.1%								
NOP	(35)	-2.0%	144	7.1%	109	2.8%								
Total	596	1.9%	(3,591)	-10.6%	(2,995)	-4.6%								

Quarterly Revenue on Market (Consolidated)

Breakdown of Revenue in 2008 based on Market

Yen in mil

	1Q 2008		2Q 2008		1H 2008		3Q 2008		4Q 2008		2H 2008		Full FY 2008	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
EP	6,191	24.0%	6,123	16.8%	12,314	19.8%	6,130	20.2%	8,019	20.9%	14,150	20.6%	26,464	20.2%
SP	13,681	52.9%	19,372	53.0%	33,054	53.0%	15,168	50.0%	13,954	36.3%	29,123	42.4%	62,177	47.4%
AP	4,366	16.9%	9,118	25.0%	13,485	21.6%	7,364	24.3%	14,671	38.2%	22,035	32.0%	35,521	27.1%
NOP	1,598	6.2%	1,905	5.2%	3,504	5.6%	1,686	5.5%	1,765	4.6%	3,451	5.0%	6,956	5.3%
Total	25,837	100.0%	36,520	100.0%	62,358	100.0%	30,350	100.0%	38,410	100.0%	68,761	100.0%	131,119	100.0%

Breakdown of Revenue in 2009 based on Market

Yen in mil

	1Q 2009		2Q 2009		1H 2009		3Q 2009		4Q 2009		2H 2009		Full FY 2009	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
EP	5,909	21.0%	5,557	18.0%	11,467	19.5%								
SP	14,582	52.0%	16,592	53.9%	31,174	52.9%								
AP	6,117	21.8%	6,945	22.5%	13,063	22.2%								
NOP	1,454	5.2%	1,712	5.6%	3,167	5.4%								
Total	28,064	100.0%	30,808	100.0%	58,872	100.0%								

2008 Versus 2009

Yen in mil

	1Q 2009		2Q 2009		1H 2009		3Q 2009		4Q 2009		2H 2009		Full FY 2009	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
EP	(281)	-4.5%	(565)	-9.2%	(847)	-6.9%								
SP	901	6.6%	(2,780)	-14.4%	(1,879)	-5.7%								
AP	1,750	40.1%	(2,173)	-23.8%	(422)	-3.1%								
NOP	(143)	-9.0%	(192)	-10.1%	(336)	-9.6%								
Total	2,226	8.6%	(5,712)	-15.6%	(3,485)	-5.6%								

Booking/Revenue (Consolidated) based on Product Category

Booking

Yen in millions

	Current FY 2Q①		Variance (①-②)		Previous FY 2Q②		FY ending Mar.2009	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Network Integration Products	36,980	60.0%	(6,569)	-15.1%	43,549	67.4%	81,399	62.2%
Platform Products	5,184	8.4%	1,971	61.4%	3,212	5.0%	7,980	6.1%
Service Integration Products	19,430	31.6%	1,602	9.0%	17,828	27.6%	41,441	31.7%
Total	61,595	100.0%	(2,995)	-4.6%	64,590	100.0%	130,821	100.0%

Revenue

Yen in millions

	Current FY 2Q①		Variance (①-②)		Previous FY 2Q②		FY ending Mar.2009	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Network Integration Products	34,501	58.6%	(6,702)	-16.3%	41,204	66.1%	83,003	63.3%
Platform Products	4,148	7.0%	2,007	93.8%	2,141	3.4%	6,980	5.3%
Service Integration Products	20,222	34.4%	1,209	6.4%	19,012	30.5%	41,136	31.4%
Total	58,872	100.0%	(3,485)	-5.6%	62,358	100.0%	131,119	100.0%

Backing of Unfilled Orders

Yen in millions

	Current FY 2Q①		Variance (①-②)		Previous FY 2Q②		FY ending Mar.2009	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Network Integration Products	14,386	34.3%	(1,470)	-9.3%	15,856	38.0%	11,907	30.4%
Platform Products	2,760	6.6%	964	53.7%	1,796	4.3%	1,724	4.4%
Service Integration Products	24,772	59.1%	698	2.9%	24,074	57.7%	25,563	65.2%
Total	41,919	100.0%	192	0.5%	41,727	100.0%	39,196	100.0%

Income Statement (Consolidated - 6months)

Yen in millions

	Current FY 2Q①		Variance(①-②)		Previous FY 2Q②		FY ending Mar.2009	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Sales	58,872	100.0%	(3,485)	-5.6%	62,358	100.0%	131,119	100.0%
Cost of Goods Sold	43,873	74.5%	(3,393)	-7.2%	47,267	75.8%	98,482	75.1%
Gross Profit on Sales	14,998	25.5%	(92)	-0.6%	15,091	24.2%	32,637	24.9%
SGA	12,271	20.8%	765	6.7%	11,505	18.5%	23,756	18.1%
Operating Profit	2,727	4.6%	(858)	-23.9%	3,585	5.8%	8,881	6.8%
Non-Operating Profit/Loss	53	0.1%	(141)	-72.7%	194	0.3%	155	0.1%
Ordinary Profit	2,780	4.7%	(1,000)	-26.5%	3,780	6.1%	9,036	6.9%
Extraordinary Profit/Loss	(72)	-0.1%	(213)	—	140	0.2%	(180)	-0.1%
Earning before tax	2,707	4.6%	(1,213)	-31.0%	3,920	6.3%	8,856	6.8%
Current Net Earnings	1,453	2.5%	(802)	-35.6%	2,256	3.6%	4,897	3.7%

Income Statement (Consolidated - 3months)

Yen in millions

	Current FY 2Q①		Variance①-②		Previous FY 2Q②		FY ending Mar.2009	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Sales	30,808	100.0%	(5,712)	-15.6%	36,520	100.0%	131,119	100.0%
Cost of Goods Sold	22,811	74.0%	(5,061)	-18.2%	27,872	76.3%	98,482	75.1%
Gross Profit on Sales	7,996	26.0%	(652)	-7.5%	8,648	23.7%	32,637	24.9%
SGA	6,322	20.5%	377	6.3%	5,945	16.3%	23,756	18.1%
Operating Profit	1,674	5.4%	(1,029)	-38.1%	2,703	7.4%	8,881	6.8%
Non-Operating Profit/Loss	49	0.2%	(67)	-57.8%	116	0.3%	155	0.1%
Ordinary Profit	1,724	5.6%	(1,095)	-38.8%	2,819	7.7%	9,036	6.9%
Extraordinary Profit/Loss	(162)	-0.5%	(157)	—	(5)	0.0%	(180)	-0.1%
Earning before tax	1,561	5.1%	(1,252)	-44.5%	2,813	7.7%	8,856	6.8%
Current Net Earnings	863	2.8%	(747)	-46.4%	1,610	4.4%	4,897	3.7%

Income Statement (Non-Consolidated - 6months)

Yen in millions

	Current FY 2Q①		Variance(①-②)		Current FY 2Q②		FY ending Mar.2009	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Sales	57,155	100.0%	(4,394)	-7.1%	61,550	100.0%	129,494	100.0%
Cost of Goods Sold	44,465	77.8%	(3,495)	-7.3%	47,960	77.9%	100,082	77.3%
Gross Profit on Sales	12,690	22.2%	(899)	-6.6%	13,589	22.1%	29,411	22.7%
SGA	10,576	18.5%	164	1.6%	10,412	16.9%	21,306	16.5%
Operating Profit	2,113	3.7%	(1,063)	-33.5%	3,177	5.2%	8,105	6.3%
Non-Operating Profit/Loss	163	0.3%	(6)	-3.8%	169	0.3%	214	0.1%
Ordinary Profit	2,276	4.0%	(1,070)	-32.0%	3,347	5.4%	8,319	6.4%
Extraordinary Profit/Loss	(69)	-0.1%	(209)	—	140	0.2%	(178)	-0.1%
Earning before tax	2,207	3.9%	(1,280)	-36.7%	3,487	5.7%	8,141	6.3%
Current Net Earnings	1,258	2.2%	(799)	-38.9%	2,058	3.3%	4,653	3.6%

Income Statement (Non-Consolidated - 3months)

Yen in millions

	Current FY 2Q①		Variance (①-②)		Current FY 2Q②		FY ending Mar.2009	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Sales	29,773	100.0%	(6,350)	-17.6%	36,123	100.0%	129,494	100.0%
Cost of Goods Sold	22,951	77.1%	(5,288)	-18.7%	28,239	78.2%	100,082	77.3%
Gross Profit on Sales	6,821	22.9%	(1,062)	-13.5%	7,883	21.8%	29,411	22.7%
SGA	5,468	18.4%	72	1.3%	5,396	14.9%	21,306	16.5%
Operating Profit	1,352	4.5%	(1,134)	-45.6%	2,487	6.9%	8,105	6.3%
Non-Operating Profit/Loss	81	0.3%	(26)	-24.3%	107	0.3%	214	0.1%
Ordinary Profit	1,434	4.8%	(1,160)	-44.7%	2,594	7.2%	8,319	6.4%
Extraordinary Profit/Loss	(166)	-0.6%	(160)	—	(5)	0.0%	(178)	-0.1%
Earning before tax	1,267	4.3%	(1,321)	-51.0%	2,589	7.2%	8,141	6.3%
Current Net Earnings	723	2.4%	(783)	-52.0%	1,507	4.2%	4,653	3.6%

Balance Sheet (Consolidated)

Yen in millions

	Current FY 2Q①		Variance(①-②)		Previous FY 2Q②		FY ending Mar.2009③		Variance(①-③)	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Current Assets	67,184	84.0%	(7,896)	-10.5%	75,081	86.5%	70,472	86.1%	(3,287)	-4.7%
Cash and Deposits+CD+CP	25,015	31.3%	1,085	4.5%	23,928	27.6%	22,698	27.7%	2,316	10.2%
Account Receivable etc.	27,501	34.4%	(3,697)	-11.9%	31,199	36.0%	32,408	39.6%	(4,907)	-15.1%
Inventory assets	8,991	11.2%	(6,911)	-43.5%	15,902	18.3%	10,893	13.3%	(1,902)	-17.5%
Others	5,693	7.1%	1,593	38.9%	4,100	4.7%	4,516	5.5%	1,177	26.1%
Allowance for Doubtful Receivables	(17)	0.0%	32	—	(49)	-0.1%	(44)	-0.1%	27	—
Fixed Assets	12,776	16.0%	1,072	9.2%	11,703	13.5%	11,361	13.9%	1,414	12.5%
Tangible Fixed Assets	5,949	7.4%	317	5.6%	5,632	6.5%	5,550	6.8%	398	7.2%
Intangible Fixed Assets	2,257	2.8%	693	44.4%	1,563	1.8%	1,451	1.8%	805	55.5%
Investment etc.	4,569	5.7%	62	1.4%	4,507	5.2%	4,358	5.3%	210	4.8%
Total Assets	79,960	100.0%	(6,824)	-7.9%	86,784	100.0%	81,833	100.0%	(1,872)	-2.3%
Current Liabilities	25,969	32.5%	(355)	-1.3%	26,324	30.3%	27,056	33.1%	(1,087)	-4.0%
Account Payable	13,809	17.3%	(1,888)	-12.0%	15,697	18.1%	14,077	17.2%	(268)	-1.9%
Payment Due	7,007	8.8%	1,364	24.2%	5,642	6.5%	4,552	5.6%	2,455	53.9%
Others	5,152	6.4%	168	3.4%	4,983	5.7%	8,426	10.3%	(3,274)	-38.9%
Fixed Liabilities	498	0.6%	297	147.7%	201	0.2%	367	0.4%	130	35.7%
Total Liabilities	26,467	33.1%	(58)	-0.2%	26,525	30.6%	27,423	33.5%	(956)	-3.5%
Shareholder's equity	53,686	67.1%	(5,847)	-9.8%	59,533	68.6%	53,286	65.1%	399	0.8%
Capital Stock	12,279	15.4%	0	0.0%	12,279	14.1%	12,279	15.0%	0	0.0%
Additional Paid-in Capital	19,453	24.3%	0	0.0%	19,453	22.4%	19,453	23.8%	0	0.0%
Consolidated Surplus	38,120	47.7%	2,617	7.4%	35,502	40.9%	37,720	46.1%	399	1.1%
Repurchased Stock	(16,167)	-20.2%	(8,465)	—	(7,702)	-8.9%	(16,167)	-19.8%	0	—
Gains on valuation of other securities	(192)	-0.2%	6	—	(199)	-0.2%	114	0.1%	(306)	—
Difference from Securities Revaluation	(30)	0.0%	(10)	—	(19)	0.0%	(12)	0.0%	(17)	—
Deferral hedge gain and losses	(162)	-0.2%	17	—	(179)	-0.2%	126	0.2%	(288)	—
Minority Shareholder's Equity	—	—	(924)	-100.0%	924	1.1%	1,009	1.2%	(1,009)	-100.0%
Total Net Assets	53,493	66.9%	(6,765)	-11.2%	60,259	69.4%	54,409	66.5%	(916)	-1.7%
Total Liabilities and Net Assets	79,960	100.0%	(6,824)	-7.9%	86,784	100.0%	81,833	100.0%	(1,872)	-2.3%

Balance Sheet (Non-Consolidated)

Yen in millions

	Current FY 2Q①		Variance (①-②)		Previous FY 2Q②		FY ending Mar.2009③		Variance (①-③)	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Current Assets	63,265	82.3%	(9,708)	-13.3%	72,973	87.5%	67,035	85.9%	(3,770)	-5.6%
Cash and Deposits+CD+CP	21,977	28.6%	(180)	-0.8%	22,157	26.6%	19,709	25.3%	2,267	11.5%
Account Receivable etc.	26,693	34.7%	(4,295)	-13.9%	30,989	37.1%	32,104	41.1%	(5,410)	-16.9%
Inventory assets	8,777	11.4%	(7,137)	-44.8%	15,914	19.1%	10,899	14.0%	(2,122)	-19.5%
Others	5,835	7.6%	1,872	47.3%	3,962	4.7%	4,366	5.6%	1,468	33.6%
Allowance for Doubtful Receivables	(18)	0.0%	32	—	(50)	-0.1%	(45)	-0.1%	27	—
Fixed Assets	13,588	17.7%	3,118	29.8%	10,469	12.5%	11,008	14.1%	2,579	23.4%
Tangible Fixed Assets	5,230	6.8%	404	8.4%	4,826	5.8%	4,804	6.2%	426	8.9%
Intangible Fixed Assets	885	1.2%	(262)	-22.8%	1,148	1.4%	1,013	1.3%	(128)	-12.6%
Investment etc.	7,472	9.7%	2,977	66.2%	4,495	5.4%	5,191	6.7%	2,281	43.9%
Total Assets	76,853	100.0%	(6,589)	-7.9%	83,443	100.0%	78,044	100.0%	(1,190)	-1.5%
Current Liabilities	24,367	31.7%	(815)	-3.2%	25,183	30.2%	25,596	32.8%	(1,229)	-4.8%
Account Payable	13,785	17.9%	(2,007)	-12.7%	15,792	18.9%	14,252	18.3%	(467)	-3.3%
Payment Due	6,424	8.4%	1,339	26.3%	5,084	6.1%	3,935	5.0%	2,489	63.3%
Others	4,157	5.4%	(148)	-3.4%	4,305	5.2%	7,409	9.5%	(3,251)	-43.9%
Fixed Liabilities	488	0.6%	298	157.7%	189	0.2%	356	0.5%	131	37.0%
Total Liabilities	24,855	32.3%	(517)	-2.0%	25,372	30.4%	25,953	33.3%	(1,097)	-4.2%
Shareholder's equity	52,181	67.9%	(6,088)	-10.4%	58,270	69.8%	51,976	66.6%	204	0.4%
Capital Stock	12,279	16.0%	0	0.0%	12,279	14.7%	12,279	15.7%	0	0.0%
Additional Paid-in Capital	19,453	25.3%	0	0.0%	19,453	23.3%	19,453	24.9%	0	0.0%
Consolidated Surplus	36,615	47.6%	2,376	6.9%	34,239	41.0%	36,411	46.7%	204	0.6%
Repurchased Stock	(16,167)	-21.0%	(8,465)	—	(7,702)	-9.2%	(16,167)	-20.7%	0	—
Gains on valuation of other securities	(183)	-0.2%	16	—	(199)	-0.2%	114	0.1%	(297)	—
Difference from Securities Revaluation	(30)	0.0%	(10)	—	(19)	0.0%	(12)	0.0%	(17)	—
Deferral hedge gain and losses	(153)	-0.2%	26	—	(179)	-0.2%	126	0.2%	(279)	—
Total Net Assets	51,998	67.7%	(6,072)	-10.5%	58,070	69.6%	52,091	66.7%	(92)	-0.2%
Total Liabilities and Net Assets	76,853	100.0%	(6,589)	-7.9%	83,443	100.0%	78,044	100.0%	(1,190)	-1.5%

Re-categorization of market segment and product category

Through considering our Group's business scope, categorization based on market type and product group have been revised as follows.

Previous FY's actual results are indicated based on revised categorization.

Categorization based on market sector.

Former market		Applicable customer
EP	Enterprise	Private enterprises (inside of Japan)
SP	Service provider	Telecom companies/ large-scale ISPs
Public	Public	Public (central government, local government, etc.)



New market		Applicable customer
EP	Enterprise	Private enterprises (inside of Japan)
SP	Service provider	Telecom companies/ large-scale ISPs
AP	Area, Public	Area, Public
NOP	Network Partners	Partner companies

Product category

Former product category	Description	Major products
Network integration products	Network design	Router
	Project management	Switch
	Product installation	Unified Communication
Network computing products	Policy analysis, Planning, Deployment	Security device/authentication Load balancing device Server/Storage
Media integration products	Wiring design, Layout management	Cable material/Wiring work, Optical communications, Wireless
Service integration products	Operation support, Installation	Service/Operation management
	Integrated service,	Operation center
	Remote monitoring,	Consulting
	Integrated education,	Installation
	Management outsourcing	Education seminars



New product category	Description	Major products
Network products	Network infrastructure products	Router, switch
	Facility products	Optical transmission, Wireless
Platform products	Platform products	Server/Storage
	Security products	Firewall, authentication/quarantine
	Unified Communications products	IP phone, video conferencing system
	Network application products	Load balancing device
Service products	Operation support, Installation	installation
	Integrated service, Remote monitoring	Service/Operation management,
	Wiring design, Layout management	Operation center
	Construction process (Selection, procurement, cabling)	Wiring construction
	Consulting	Consulting
	Integrated education	

