



# Business Performance for 1<sup>st</sup> Quarter FY2006 (FY ending March 2007) (Consolidated Report)

August 7, 2006

Company Name **Net One Systems Co., Ltd.**  
(Stock code Number: 7518 Tokyo Stock Exchange)

(URL <http://www.netone.co.jp>)

Company

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## 1. Matters related to preparation of Business Performance for 1<sup>st</sup> Quarter of FY2006

Usage of simplified method for accounting standard : Yes  
(Details) Accounting standard of corporation tax: calculated using annual forecast tax rate based on statutory effective tax rate  
Disparity between accounting procedures of FY ended Mar. 2005 and current quarter : None  
Change in scope of consolidation and equity method : Yes  
(Details) Consolidation: (Increase) -, (Decrease) -  
Equity method: (Increase) 1, (Decrease) -

## 2. Results of FY2006 1st Quarter ( April 1, 2006 to June 30, 2006 )

### (1) Financial Status (unit: rounded down to the nearest million yen)

	Sales		Operating Profit		Ordinary Profit	
	Million yen	%	Million yen	%	Million yen	%
Quarter ended June 30, 2006	21,883	(0.2)	46	(-97.1)	20	(-98.7)
Quarter ended June 30, 2005	21,829	(-19.4)	1,611	(-8.4)	1,606	(-7.2)
(Reference) Year ended Mar. 2006	107,383		7,752		7,824	

	Quarterly Net Income		Net Income per share		Net Income per share (assuming full dilution)	
	Million yen	%	Yen	Sen	Yen	Sen
Quarter ended June 30, 2006	25	(-97.4)	45	76	_____	_____
Quarter ended June 30, 2005	963	(3.3)	1,747	30	_____	_____
(Reference) Year ended Mar. 2006	4,783		8,613	84	_____	_____

(Note) Percentage: increase/decrease against previous FY 1Q on sales, operating profit, etc.

**(2) Changes in financial position**

	Total Assets	Shareholders' Equity	Shareholders' Equity Ratio to total assets	Shareholders' Equity per share	
	Million yen	Million yen	%	Yen	Sen
Quarter ended June 30, 2006	77,625	62,182	79.1	111,360	24
Quarter ended June 30, 2005	72,355	58,367	80.7	105,797	68
(Reference) Year ended Mar. 2006	85,009	61,772	72.7	111,914	28

**(3) Cash Flow**

	Net cash provided by operating activities	Net cash used in investing activities	Net cash provided by financing activities	Cash and cash equivalents at end of the quarter (FY)
	Million Yen	Million Yen	Million Yen	Million Yen
Quarter ended June 30, 2006	1,254	(1,063)	(338)	24,909
Quarter ended June 30, 2005	3,892	(700)	(434)	23,186
(Reference) Year ended Mar. 2006	8,748	(3,162)	(959)	25,056

**3. Consolidated Forecast for the FY2006 ( April 1, 2006 to March 31, 2007 )**

	Sales	Ordinary Profit	Current Net Income
	Million yen	Million yen	Million yen
Interim Period	51,000	2,000	1,170
Fiscal Year	120,000	7,500	4,300

(Reference) Forecast net income per share for FY 7,794.26 yen

(Note) The above FY forecasts have been revised as of August 7, 2006.

## Operating Results (Consolidated)

During this FY 1Q, there was an increasing demand for network creation from EP (non-governmental enterprises), SP (Telecom industries and ISPs), and Public Sector (central government, local governments, etc.). Although varying among different industries in EP sector, orders accepted and sales both increased for finance and automotive industries. Within SP sector, there was a great drop in sales due to decrease in investments for existing products. This is attributable to the current slowdown period where companies are holding back their investments in preparation for investments in next generation products. In spite of this, due to acquisition of new users, orders accepted increased. In the Public Sector, in addition to orders from central government and separate task orders from local governments, due to reinvestments in existing equipment, etc. both orders accepted and sales increased.

On the other hand, price competition continues to be severe and due to investments for establishment of business infrastructure, the profit declined.

Under this environment, current first quarter (April 1, 2006 to June 30, 2006) business performance for orders accepted was 26,013M yen (8.3% increase from previous FY 1Q,) sales was 21,883M yen (0.2% increase from previous FY 1Q) and end of the term backlog of unfilled orders was 38,090M yen (22.0% increase from previous FY 1Q.) For sales based on Product Category, Network Integration Products and Network Computing Products (NI and NC) accounted for 13,827M yen (5.8% decrease from previous FY, 1Q,) Media Integration (MI) accounted for 1,769M yen (16.3% increase from previous FY, 1Q) and Service Integration (SI) accounted for 6,286M yen (11.6% increase from previous FY 1Q.) With regard to profit, the gross profit margin decreased (current FY 1Q was 22.1% and previous FY 1Q was 25.5% indicating 3.4% decrease.) Due to increase in selling, general and administrative expenses, relative to increase in personnel and depreciation expenses, operating profit was 46M yen (97.1% decrease from previous FY 1Q) and ordinary profit was 20M yen (98.7% decrease from previous FY 1Q.) Current quarter net income was 25M yen (97.4% decrease from previous FY 1Q.)

## Changes in Financial Status (Consolidated)

With regard to current FY 1Q assets, there was an increase of 5,270M yen in comparison to the previous FY 1Q, and ended at 77,625M yen. Significant attributable factors for this included 1,723M yen increase in cash and deposits, and securities (negotiable deposits and commercial paper) from increase in collection of account receivables and 2,895M yen increase in inventories.

With regard to liabilities, due mainly to 1,261M yen increase in account payable, total liabilities increased by 2,006M yen and ended at 15,442M yen.

With regard to total assets, there was a decrease of 7,384M yen in comparison to the end of the previous FY. Significant attributable factors for this included 9,250M yen decrease in note receivable and account receivable from increase in recovery of account receivable. With regard to liabilities, due mainly to 6,897M yen decrease in account payable, total liabilities decreased by 7,023M yen in comparison to the end of the previous FY.

For current quarter's cash flow based on operating activities, compared to previous FY 1Q, there was an 2,637M yen decrease in income and there was an 1,254M yen income. Significant attributable factors for this included 1,481M yen decrease from decrease in income before taxes, 2,993M yen decrease from increase in inventories, and 923M yen decrease in purchase liabilities. For cash flow based on investing activities, compared to previous FY 1Q, there was an 362M yen increase in expenditure and there was an 1,063M yen expenditure. For cash flow based on financing activities, compared to previous FY 1Q, there was an 96M yen decrease in expenditure and there was an 338M yen expenditure.

## Consolidated FY Forecasts

Market as a whole is expanding. This trend can be verified through increasing demand in different sectors. In the EP sector (non-governmental enterprises) there is an increasing demand for network restructuring. In the SP sector (telecom industries and ISPs), in spite of decreasing investments to existing infrastructures, due to investments related to new services, total investments are on a rise. In the Public Sector (central government, local governments, etc.), in addition to facility investments by government and other public offices/local governments, independent administrative agencies' demand for network related investments is on a rise.

However as the company does not anticipate 2Q net profit to compensate for the plunge in the 1Q net profit, consolidated and non-consolidated interim period forecasts have been revised.

With regard to fiscal year forecasts, the company will strive to improve the cost element (procurement cost, etc.) and improve profit ratio in addition to increase sales to achieve the beginning of the term business plan goals. However, as the company does not anticipate net profit to compensate for the plunge in profit of consolidated subsidiaries, consolidated forecasts for the FY have been revised.

Under this environment, with regard to consolidated business performance forecast for interim period of FY ending 2007 (April 1, 2006 to March 31, 2007), expected sales, ordinary profit and current net income are 51,000M yen, 2,000M yen and 1,170M yen respectively. With regard to consolidated business performance forecast for FY ending 2007 (April 1, 2006 to March 31, 2007), expected sales, ordinary profit and current net income are 120,000M yen, 7,500M yen and 4,300M yen respectively.

(Note) The above business forecast is based on conditions our company currently determines to be reasonable and may vary significantly from the actual business results. Factors that may significantly affect the actual business results include, but are not limited to 1) changes in economic conditions and market demand surrounding our company, and 2) sharp fluctuation in currency exchange rate.

# Consolidated Financial Statements

## (1) Consolidated Balance Sheets

(unit: rounded down to the nearest million yen)

	End of Current FY 3Q (as of Jun. 30, 2006)		End of Previous FY 3Q (as of Jun. 30, 2005)		Variance		End of Previous FY (as of Mar. 31, 2005)	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
ASSETS		%		%		%		%
<b>Current Assets</b>	<b>66,522</b>	<b>85.7</b>	<b>61,998</b>	<b>85.7</b>	<b>4,523</b>	<b>7.3</b>	<b>73,998</b>	<b>87.0</b>
Cash and Deposits	15,410		14,187		1,223	8.6	16,056	
Note Receivables and Account	26,133		26,841		(707)	(2.6)	35,384	
Securities	9,499		8,999		499	5.6	8,999	
Inventories	12,921		10,026		2,895	28.9	11,206	
Deferred Income Taxes	598		593		4	0.7	668	
Others	1,959		1,423		535	37.6	1,683	
Allowance for Doubtful Receivables	(0)		(73)		72	(98.7)	(0)	
<b>Fixed Assets</b>	<b>11,103</b>	<b>14.3</b>	<b>10,356</b>	<b>14.3</b>	<b>746</b>	<b>7.2</b>	<b>11,011</b>	<b>13.0</b>
<b>1. Tangible Fixed Assets</b>	<b>5,340</b>	<b>6.9</b>	<b>4,981</b>	<b>6.9</b>	<b>359</b>	<b>7.2</b>	<b>5,128</b>	<b>6.1</b>
Tools, Fixtures and Equipment	4,869		4,592		276	6.0	4,734	
Others	471		388		82	21.3	394	
<b>2. Intangible Fixed Assets</b>	<b>1,652</b>	<b>2.1</b>	<b>1,764</b>	<b>2.4</b>	<b>(111)</b>	<b>(6.3)</b>	<b>1,726</b>	<b>2.0</b>
Consolidation Adjustments Account	-		20		(20)	(100.0)	16	
Goodwill	15		-		15	-	-	
Others	1,637		1,743		(105)	(6.1)	1,710	
<b>3. Investments and Other</b>	<b>4,110</b>	<b>5.3</b>	<b>3,611</b>	<b>5.0</b>	<b>498</b>	<b>13.8</b>	<b>4,156</b>	<b>4.9</b>
Investment Securities	537		349		188	54.0	429	
Deferred Income Tax	2,341		2,141		199	9.3	2,332	
Others	1,457		1,354		102	7.6	1,620	
Allowance for Doubtful Receivables	(226)		(234)		7	(3.4)	(226)	
<b>Total Assets</b>	<b>77,625</b>	<b>100.0</b>	<b>72,355</b>	<b>100.0</b>	<b>5,270</b>	<b>7.3</b>	<b>85,009</b>	<b>100.0</b>

# Consolidated Financial Statements

## (1) Consolidated Balance Sheets

(unit: rounded down to the nearest million yen)

	End of Current FY 3Q (as of Jun. 30, 2006)		End of Previous FY 3Q (as of Jun. 30, 2005)		Variance		End of Previous FY (as of Mar. 30, 2006)	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>LIABILITIES</b>		%		%		%		%
<b>Current Liabilities</b>	<b>15,337</b>	<b>19.8</b>	<b>13,221</b>	<b>18.3</b>	<b>2,115</b>	<b>16.0</b>	<b>22,252</b>	<b>26.1</b>
Account Payable	8,245		6,983		1,261	18.1	15,142	
Short Term Debt	350		350		-	-	350	
Miscellaneous Account	847		799		47	6.0	1,362	
Accrued Corporation Tax	154		694		(539)	(77.7)	1,206	
Allowance for Bonuses	434		374		59	16.0	545	
Others	5,304		4,019		1,285	32.0	3,645	
<b>Fixed Liabilities</b>	<b>105</b>	<b>0.1</b>	<b>214</b>	<b>0.3</b>	<b>(109)</b>	<b>(51.1)</b>	<b>213</b>	<b>0.3</b>
Long Term Miscellaneous Account	93		202		(108)	(53.5)	202	
Others	11		12		(1)	(13.2)	11	
<b>Total Liabilities</b>	<b>15,442</b>	<b>19.9</b>	<b>13,436</b>	<b>18.6</b>	<b>2,006</b>	<b>14.9</b>	<b>22,466</b>	<b>26.4</b>
<b>MINORITY SHAREHOLDERS' EQUITY</b>								
<b>Minority Shareholders' Equity</b>	-	-	<b>551</b>	<b>0.7</b>	-	-	<b>770</b>	<b>0.9</b>
<b>SHAREHOLDERS' EQUITY</b>								
<b>Capital Stock</b>	-	-	<b>12,279</b>	<b>17.0</b>	-	-	<b>12,279</b>	<b>14.4</b>
<b>Additional Paid-in Capital</b>	-	-	<b>19,453</b>	<b>26.9</b>	-	-	<b>19,453</b>	<b>22.9</b>
<b>Earned Surplus</b>	-	-	<b>26,734</b>	<b>36.9</b>	-	-	<b>30,140</b>	<b>35.5</b>
<b>Difference from Securities</b>	-	-	<b>(5)</b>	<b>(0.0)</b>	-	-	<b>(5)</b>	<b>(0.0)</b>
<b>Repurchased Stock</b>	-	-	<b>(94)</b>	<b>(0.1)</b>	-	-	<b>(94)</b>	<b>(0.1)</b>
<b>Total Shareholders' Equity</b>	-	-	<b>58,367</b>	<b>80.7</b>	-	-	<b>61,772</b>	<b>72.7</b>
<b>Total Liabilities, Minority Shareholders' Equity, Shareholders' Equity</b>	-	-	<b>72,355</b>	<b>100.0</b>	-	-	<b>85,009</b>	<b>100.0</b>
<b>NET ASSETS</b>								
<b>Owner' Equity</b>	<b>61,359</b>	<b>79.0</b>	-	-	-	-	-	-
<b>1 . Capital Stock</b>	<b>12,279</b>	<b>15.8</b>	-	-	-	-	-	-
<b>2 . Additional Paid-in Capital</b>	<b>19,453</b>	<b>25.0</b>	-	-	-	-	-	-
<b>3 . Earned Surplus</b>	<b>29,720</b>	<b>38.3</b>	-	-	-	-	-	-
<b>4 . Repurchased Stock</b>	<b>(94)</b>	<b>(0.1)</b>	-	-	-	-	-	-
<b>Valuation and Translation Adjustments</b>	<b>77</b>	<b>0.1</b>	-	-	-	-	-	-
<b>1 . Difference from Securities</b>	<b>(4)</b>	<b>(0.0)</b>	-	-	-	-	-	-
<b>2 . Deferred Gain or Loss on Hedges</b>	<b>81</b>	<b>0.1</b>	-	-	-	-	-	-
<b>Minority Shareholders' Equity</b>	<b>746</b>	<b>1.0</b>	-	-	-	-	-	-
<b>Total Net Assets</b>	<b>62,182</b>	<b>80.1</b>	-	-	-	-	-	-
<b>Total Liabilities, Net Assets</b>	<b>77,625</b>	<b>100.0</b>	-	-	-	-	-	-

(Accounting standards for Presentation of Net Assets Section of Balance Sheet)

From current FY, a new description of the net assets section based on "Accounting Standards for Presentation of Net Assets in the Balance Sheet" (No. 5 Accounting Standards for Business Enterprises December 9, 2005) and "Application Guidelines for Accounting Standards for Presentation of Net Assets in the Balance Sheet" (No. 8 Application Guidelines in Accounting Standards for Business Enterprises December 9, 2005) are being applied. Amount applicable for shareholders' equity based upon previous term's accounting standards was 61,354M yen.

## (2) Consolidated Income Statements

(unit: rounded down to the nearest million yen)

	Current FY 1Q		Previous FY 1Q		Variance		Previous FY Edited Income Statement	
	Apr. 1, 2006 to Jun. 30, 2006		Apr. 1, 2005 to Jun. 30, 2005				Apr. 1, 2005 to Mar. 31, 2006	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
		%		%		%		%
<b>Sales</b>	21,883	100.0	21,829	100.0	54	0.2	107,383	100.0
<b>Cost of Goods Sold</b>	17,048	77.9	16,253	74.5	795	4.9	82,592	76.9
<b>Gross Profit on Sales</b>	4,834	22.1	5,576	25.5	(741)	(13.3)	24,790	23.1
<b>Selling General and Operating Profit</b>	4,788	21.9	3,965	18.1	823	20.8	17,038	15.9
	46	0.2	1,611	7.4	(1,564)	(97.1)	7,752	7.2
<b>Non-Operating Income</b>	11	0.1	15	0.1	(3)	(22.5)	99	0.1
Interest Income	2		1		1	111.7	4	
Dividends	1		1		-	-	1	
Exchange Gain on Foreign Currencies	-		5		(5)	(100.0)	22	
Dividend on Group Insurance	-		-		-	-	21	
Others	8		7		0	8.5	50	
<b>Non-Operating Expense</b>	37	0.2	19	0.1	17	89.9	27	0.0
Interest Payment	1		1		0	0.0	4	
Investment Loss on Equity	12		9		3	37.1	1	
Issuing New Shares Expense	-		-		-	-	0	
Exchange Loss on Foreign Commitment Fee	18		-		18	-	-	
Operational Spending Loss	2		2		(0)	(3.2)	9	
Others	3		0		2	225.3	2	
	0		6		(5)	(96.2)	9	
<b>Ordinary Profit</b>	20	0.1	1,606	7.4	(1,585)	(98.7)	7,824	7.3
<b>VI Extraordinary Profit</b>	0	0.0	27	0.1	(27)	(98.9)	115	0.1
Reversal of Allowance for Doubtful Receivables	0		27		(27)	(98.9)	106	
Gain on Sales of Fixed Assets	-		-		-	-	8	
Gain on Sales of Investment	-		0		(0)	(100.0)	0	
<b>VII Extraordinary Loss</b>	1	0.0	134	0.6	(132)	(98.7)	161	0.2
Loss from Removal of Fixed Assets	1		2		(0)	(17.0)	14	
Impairment Loss	-		132		(132)	(100.0)	132	
Loss on Sales of Affiliated Company's Stocks	-		-		-	-	14	
Loss from Evaluation of Investment Securities	-		-		-	-	1	
Income before Taxes	19	0.1	1,500	6.9	(1,481)	(98.7)	7,778	7.2
<b>Income Taxes</b>	15	0.1	495	2.3	(479)	(96.8)	2,858	2.6
<b>Gain (Loss) from Minority</b>	(21)	(0.1)	40	0.2	(62)	-	136	0.1
Net Income	25	0.1	963	4.4	(938)	(97.4)	4,783	4.5

## (3) Comparative Consolidated Cash Flow Statement

(unit: figures are rounded down to the nearest million yen)

	Current FY 1Q Apr. 1, 2006 to Jun. 30, 2006	Current FY 1Q Apr. 1, 2005 to Jun. 30, 2005	Previous FY Edited Cash Flow Statement Apr. 1, 2005 to Mar. 31, 2006
	Amount	Amount	Amount
<b>Operating Activities</b>			
Current Net Income before Tax	19	1,500	7,778
Depreciation Expense	653	583	2,833
Impairment loss	-	132	132
Depreciation Amount for Consolidation Adjustment Account	-	1	3
Depreciation Amount for Goodwill	0	-	-
Increase/Decrease in Allowance for Bonus	(110)	(119)	50
Decrease in Allowance for Doubtful Receivables	(0)	(27)	(107)
Interest Received and Dividends Received	(3)	(2)	(5)
Investment Profit and Loss on Equity Method	12	9	1
Interest Payment	1	1	4
Gain from Sales of Investment Securities	-	(0)	(0)
Loss on Sales of Affiliated Company's Stocks	-	-	14
Loss on Revaluation of Investment Securities	-	-	1
Decrease in Account Receivables	10,951	10,962	2,227
Change in Inventories	(1,715)	1,277	97
Change in Accrued Consumption Tax	134	-	(158)
Increase in Other Current Assets	(298)	(368)	(424)
Change in Purchase Liabilities	(6,898)	(7,821)	349
Decrease in Unpaid Consumption Tax	(39)	(199)	(361)
Change in Other Current Liabilities	(221)	(100)	329
Payment for Executives' Bonuses	(32)	(48)	(48)
Others	(146)	43	(100)
<b>Sub-total</b>	<b>2,305</b>	<b>5,821</b>	<b>12,619</b>
Amount Received for Interests and Dividends	3	2	5
Amount Paid for Interest	(1)	(0)	(4)
Amount Paid for Corporation Tax	(1,061)	(1,932)	(3,933)
Others	8	1	62
<b>Operating Activities</b>	<b>1,254</b>	<b>3,892</b>	<b>8,748</b>
<b>Investing Activities</b>			
Expenditure from Loan on Short Term Loan	(0)	-	(1)
Income from Recovery of Short Term Loan	-	0	0
Expenditure from Acquisition of Tangible Fixed Assets	(964)	(429)	(2,546)
Expenditure from Acquisition of Intangible Fixed Assets	(04)	(152)	(267)
Expenditure from Acquisition of Investment Securities	-	(74)	(143)
Income from Sell-Off of Investment Securities	-	39	50
Income from Sales of Affiliated Company's Stocks	-	-	110
Expenditure from Loan on Long Term Loan	(1)	(1)	(5)
Income from Recovery of Loan Term Loan	13	-	0

Expenditure from Payment of Initial Investment	(1)	(1)	(5)
Income from Recovery of Initial Investment	1	0	0
Others	(5)	(81)	(352)
<b>Investing Activities</b>	<b>(1,063)</b>	<b>(700)</b>	<b>(3,162)</b>
<b>Financing Activities:</b>			
Payment of Dividends	(338)	(434)	(959)
<b>Financing Activities</b>	<b>(338)</b>	<b>(434)</b>	<b>(959)</b>
<b>Change in Cash and Cash Equivalents</b>	<b>(146)</b>	<b>2,757</b>	<b>4,627</b>
<b>Beginning Balance of Cash and Cash Equivalents</b>	<b>25,056</b>	<b>20,429</b>	<b>20,429</b>
<b>Ending Balance of Cash and Cash Equivalents</b>	<b>24,909</b>	<b>23,186</b>	<b>25,056</b>

As Net One Systems Group segment information is unitary, sales, amount of orders accepted, and backlog of unfilled orders are indicated by their product category.

## Sales by Product Category

(unit: rounded down to nearest million yen)

	Current FY 1Q April 1, 2006 to Jun. 30, 2006		Previous FY 1Q April 1, 2005 to Jun. 30, 2005		Previous FY April 1, 2005 to Mar. 31, 2006	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Network Integration Products	16,549	63.6	15,370	64.0	74,044	65.9
Network Computing Products	843	3.2	420	1.7	2,101	1.9
Media Integration Products	2,072	8.0	1,771	7.4	7,239	6.4
Service Integration Products	6,547	25.2	6,462	26.9	28,941	25.8
Total	26,013	100.0	24,024	100.0	112,327	100.0

## Orders Accepted by Product Category

(unit: rounded down to nearest million yen)

	Current FY 1Q April 1, 2006 to Jun. 30, 2006		Previous FY 1Q April 1, 2005 to Jun. 30, 2005		Previous FY April 1, 2005 to Mar. 31, 2006	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Network Integration Products	13,425	61.4	14,397	65.9	72,275	67.3
Network Computing Products	402	1.8	278	1.3	2,236	2.1
Media Integration Products	1,769	8.1	1,521	7.0	7,464	6.9
Service Integration Products	6,286	28.7	5,632	25.8	25,406	23.7
Total	21,883	100.0	21,829	100.0	107,383	100.0

## Backlog of Unfilled Orders by Product Category

(unit: rounded down to nearest million yen)

	End of current FY 1Q (as of Jun. 30, 2006)		End of previous FY 1Q (as of Jun. 30, 2005)		End of previous FY (as of Mar. 31, 2006)	
	Amount	Ratio	Amount	Amount	Ratio	Amount
Network Integration Products	16,386	43.0	12,465	39.9	13,261	39.0
Network Computing Products	731	1.9	566	1.8	289	0.9
Media Integration Products	2,103	5.5	2,275	7.3	1,799	5.3
Service Integration Products	18,869	49.6	15,904	51.0	18,608	54.8
Total	38,090	100.0	31,211	100.0	33,960	100.0